VISION
COMPUTER SOLUTIONS

IT'S TIME
TO **TRUST** YOUR
TECHNOLOGY

Overcome your business challenges with Detroit's most reliable solution for Managed IT Services

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IT ALL STARTED WITH A **VISION**

It was 1995. The DVD format was just introduced, and the first-ever fully-animated computer film, *Toy Story*, was about to make history. At the same time, two business professionals in Detroit, Michigan saw a need — a need for reliable IT support and strategic technology solutions.

Fast-forward nearly three decades and you have Vision Computer Solutions, the go-to source for Managed IT Services in Detroit. With a contract-free solution for dedicated IT support, Vision is *the* solution for better technology in your business.

"Great things in business are never done by one person. They're done by a team of people."

STEVE JOBS

WHO WE
PARTNER WITH

We believe it's important to partner with the right companies. The more aligned we are with our partners, the better we can deliver solutions and exceed expectations.

OUR IDEAL PARTNER:

TRUSTS OUR INDUSTRY EXPERIENCE

VIEWS TECHNOLOGY AS AN INVESTMENT

BELIEVES IN STRATEGIC IT PLANNING

LEVERAGES IT TO SOLVE PROBLEMS

WANTS TO BUILD LASTING RELATIONSHIPS

WANTS TO GROW THEIR BUSINESS

"We see our customers as invited guests to a party, and we are the hosts. It's our job every day to make every important aspect of the customer experience a little bit better."

JEFF BEZOS

WHAT WE DO

MANAGED SERVICES

CLOUD-HOSTED DESKTOP

MICOROSOFT 365

CLOUD COMPUTING

DATA BACKUP & RECOVERY

IT SECURITY & AWARENESS

PROJECT INTEGRATIONS

"Information technology is at the core of how you do your business and how your business model itself evolves."

SATYA NADELA

MANAGED SERVICES

WALK A MORE EFFICIENT PATH

24/7 SUPPORT

Keep your technology healthy at all times with dedicated, 24/7 support from local, in-house engineers.

FLEXIBLE SOLUTIONS

Never feel locked in with an IT solution that is contract-free and equipped with a 90-day, money-back guarantee.

STRATEGIC FOCUS

Benefit from a custom-built IT solution and routine business reviews that cater to your current needs and future goals.

AUTOMATED JOURNEY

Remain secure and up-to-date with automatic patching, updates, and upgrades from your dedicated support team.

"The team at Vision Computer Solutions introduced a new virtual environment to our organization. Before the change, our systems were limited in functionality and performed very slowly. Not only has Vision resolved our network problems, but now our staff has a 24/7 resource for support and training anytime they need it."

JEFFREY DAVIDSON
TAUBMAN VENTURES MANAGEMENT

CLOUD-HOSTED DESKTOP

YOUR MOBILE CLOUD OF EFFICIENCY

MOBILE-FRIENDLY NETWORK

Build the mobile workforce you need with a hosted cloud solution that gives you access to files and applications from anywhere.
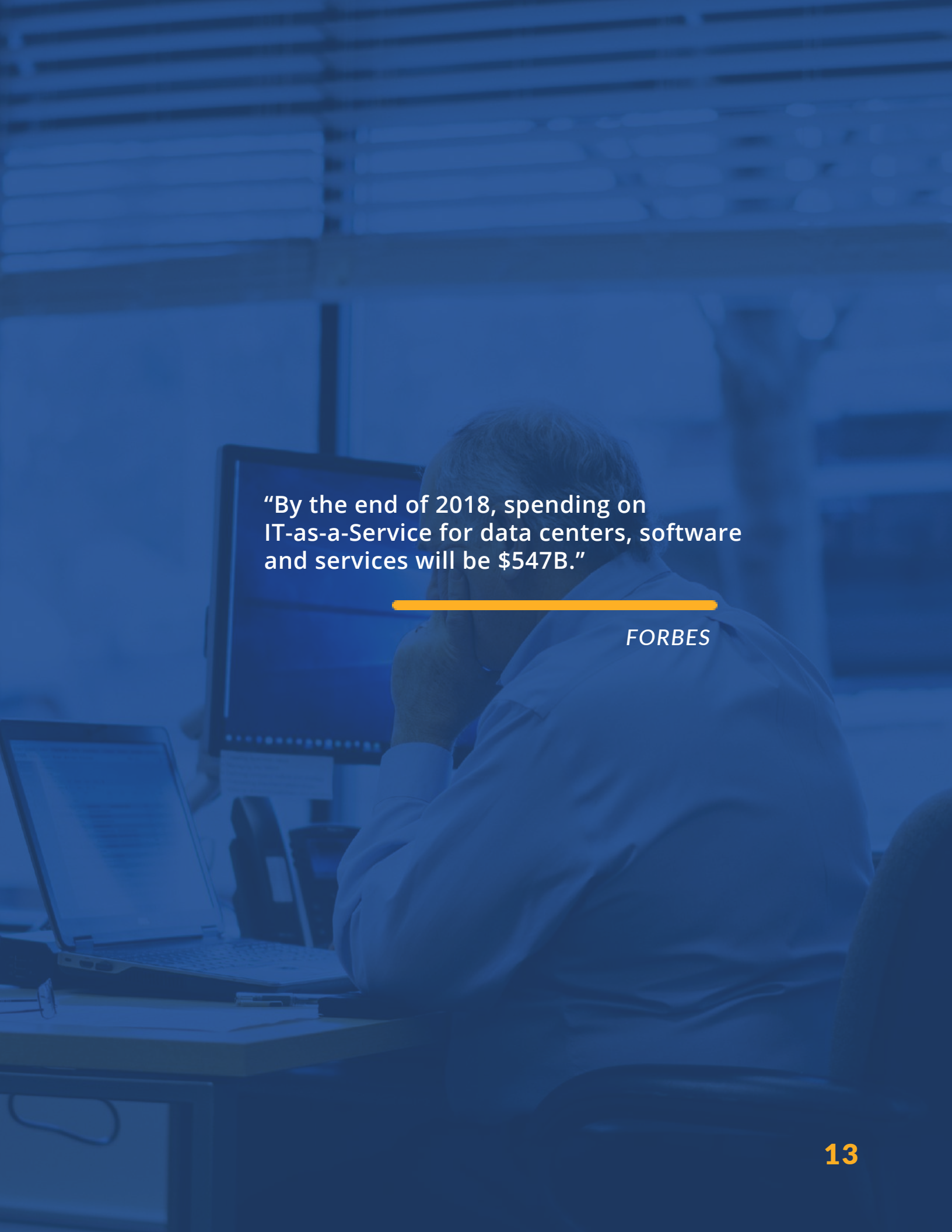
SECURE HOSTING

Safeguard those mobile-friendly files and applications with an offsite data center that's secured both physically and digitally.

COST-EFFECTIVE OPERATIONS

Reduce IT-related costs by eliminating parts of your physical infrastructure and the responsibilities that come with them — like maintenance and upgrades.

CONTROLLED ENVIRONMENT

Maintain control over your mobile, cloud-hosted data by controlling who accesses what, when, and with what devices.

"By the end of 2018, spending on IT-as-a-Service for data centers, software and services will be $547B."

FORBES

MICROSOFT 365
EXPERIENCE PRODUCTIVITY EVERYWHERE

ALWAYS PRODUCTIVE

Boost productivity with a platform that's designed to help coworkers collaborate more, work from anywhere, and communicate better.

ALWAYS SUPPORTED

Receive dedicated support from Microsoft-certified engineers and gain exclusive access to a CIE professional who specializes in immersive Microsoft experiences.

ALWAYS CURRENT

Work with a productivity platform that gives you an all-access pass to the most modern tools and applications in the workforce — like OneNote, Lync, OneDrive, and PowerPoint.

ALWAYS MANAGED

Take support to that next level with a dedicated account manager, strategic planning, and advanced Microsoft-based education and training.

"Vision Computer Solutions has designed my small business network in two locations and continues to be my key technical advisor. VCS serves as an advisor to our networking needs and has been an invaluable resource to me for my business needs both in Michigan and now in Chicago."

LEE ANNE STODDART
ASTRION PARTNERS

CLOUD COMPUTING
GROWTH MADE EASY

GROWTH-FRIENDLY

Handle any level or type of growth with a highly scalable infrastructure that can be adjusted on the fly with little to no hassle.

MOBILE-FIRST

Enable a mobile-friendly environment with data and applications that can be accessed from any location and with any device.

SECURITY-FOCUSED

Benefit from built-in data backup and recovery and secure your data with heavily protected, offsite data centers.

COST-EFFECTIVE

Reduce your need for onsite equipment and in the process, eliminate a large percentage of IT-related expenses.

"85% of enterprises have a multi-cloud strategy."

RIGHTSCALE

DATA BACKUP & RECOVERY

NEVER LOSE SIGHT OF YOUR DATA

COMPREHENSIVE COVERAGE

Build a backup and recovery solution that protects all of your data — not just some of it — from internal and external threats.

TOTAL SUPPORT

Protect your data 365 days a year with 24/7 technical support from experienced data backup engineers.

REGULAR TESTING

Remain confident in your backup solution with regular testing and automatic updates and upgrades.

STRATEGIC PROTECTION

Handle your data protection strategically by understanding how things like RTO fit into your disaster recovery plan.

"Every time I think I have a 'favorite technician' from Vision, I meet someone new that exceeds my expectations of service again and again. The entire staff at Vision is helpful and patient. Every time I call, I receive prompt, friendly service. Better yet, they talk to me in a language I understand, none of that 'geeky' stuff!"

ANDY GENITTI
GENITTI'S HOLE-IN-THE-WALL

THE SOC-AS-A-SERVICE SECURITY DIFFERENCE
POWERED BY ARCTIC WOLF NETWORKS

MONTHLY VULNERABILITY ASSESSMENTS

Maintain good security posture with monthly assessments that uncover the vulnerabilities cyber threats exploit and use to attack.

MANAGED THREAT DETECTION

Leverage behavioral analytics, assisted machine learning, log management, and policy customization to effectively thwart cyberattacks.

INCIDENT RESPONSE & CRISIS SUPPORT

Benefit from remote analysis of security incidents and prioritized recommendations for responding to security incidents.

COMPLIANCE REPORTING

Receive customized reports for PCI, HIPAA, SOX, and more and, as a result, meet and maintain compliance with industry regulations and requirements.

"43% of cyber attacks target small business."

SMALL BUSINESS TRENDS

PROJECT INTEGRATIONS

A DESTINATION YOU CAN SEE

EXPERT GUIDANCE

Get where you want to go with expert IT guidance from a versatile team of engineers and business professionals.

STRATEGIC PATH

From one-and-done IT projects to complete infrastructure overhauls, receive a detailed project roadmap and a dedicated account manager.

COMPLETE ASSESSMENT

Take a deep-dive into your infrastructure and build a project plan that accounts for the very unique inner workings of your IT.

STRICT SLAS

Complete your next IT project with strict SLAs and detailed processes that keep your team in the loop at all times.

"We have been with Vision for over five years, and I cannot think of a time during those years that I had to worry about computer issues or emails. In fact, when someone on my staff has a computer issue, I tell them to call Vision and their issue is resolved before I have a chance to follow up with them. Their staff is extremely knowledgeable and is always looking at ways to improve our systems and their service."

APRIL SZLAGA
ABACUS SERVICE CORPORATION

FROM **POINT A** TO POINT B

With our proven 6-step process, we can eliminate unnecessary downtime and hurdles from your next IT project, integration, or solution implementation.

REMOVE THE BLINDFOLD

Even if you belong to the same industry as another client of ours, this doesn't mean you operate in a similar fashion. Every company is different. Because of this, we'll take the time to fully understand who you are and what you do.

CLEAR A PATH

Once we're familiar with the ins and outs of your company, we'll design a custom solution for you and your team — one that complements both current needs and future goals.

LIGHT THE WAY

During the implementation process, it's important to us that your staff is fully trained on any and all new solutions and understands how to best receive support from the Vision team.

KEEP THINGS BRIGHT

Our role doesn't end with the implementation of your new solution. We take things a step further to proactively maintain your technology and ensure it continues to remain a best-fit solution for your company.

ELIMINATE THE GRAY AREAS

To us, ongoing maintenance is just one piece of the puzzle. Throughout our partnership with your company, we promise to deliver 24/7/365 support for any and all IT-related issues your team encounters.

FOLLOW OUR LEAD

Technology changes all the time, and the way people do business constantly changes, as well. This is why we'll hold strategic business reviews with your executives on a regular basis. It's critical to us that your company remains competitive and ahead of the curve.

IT'S TIME TO **TRUST** YOUR TECHNOLOGY

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